



HOCHSCHULE OSNABRÜCK
UNIVERSITY OF APPLIED SCIENCES

**1. Änderung der Studienordnung
für den Bachelorstudiengang
International Management**

*Beschlossen vom Fakultätsrat der Fakultät Wirtschafts- und Sozialwissenschaften am 03.07.2019,
genehmigt vom Präsidium am 11.09.2019, veröffentlicht am 13.09.2019*

**§ 1
Geltungsbereich**

Mit dieser Ordnung wird die Studienordnung für den Bachelorstudiengang International Management in der Neubekanntmachung vom 05.07.2017 wie folgt geändert.

**§ 2
Änderungen**

Die Regelung, mindestens eine internationale Blockveranstaltung zu absolvieren, wird eingeführt.

Die bisherige Bezeichnung „Leistungsnachweis“ wird durch „unbenotete Prüfungsleistung“ ersetzt.

In den Anlagen wurden die bisherigen Prüfungsleistungen an den geänderten ATPO (mit Wirkung zum 01.03.2019) angepasst.

**§ 3
Übergangsregelungen**

¹Für Studierende, die bis zum Sommersemester 2019 immatrikuliert wurden, ist die Regelung, mindestens eine internationale Blockveranstaltung zu absolvieren, nicht verpflichtend. Sie können nach der bisher gültigen Prüfungs- und Studienordnung bis zum Ablauf des Wintersemesters 2021/2022 ihren Abschluss erwerben.

²Auf Antrag ist ein Wechsel in diese Prüfungs- und Studienordnung möglich, wobei die Prüfungsleistungen nur sukzessive ab dem Wintersemester 2019/2020 nach Studienverlaufsplan angeboten werden. ³Der Antrag ist spätestens 1 Monat vor Semesterende für das Folgesemester schriftlich beim Studierendensekretariat zu stellen. ⁴Nach Ablauf der Übergangsfrist werden die Studierenden automatisch auf diese Prüfungs- und Studienordnung übertragen. ⁵Für gemäß § 6 NHZG (Niedersächsisches Hochschulzulassungsgesetz) in höhere Fachsemester immatrikulierte Studierende ist diejenige Studien- und Prüfungsordnung gültig, die für Studierende gilt, die sich nach regulärem Studienverlaufsplan der Regelstudienzeit in diesem Fachsemester befinden und kein Antragsrecht wahrgenommen haben.

**§ 4
Inkrafttreten**

¹Diese Ordnung tritt am Tag nach ihrer Veröffentlichung im Amtsblatt der Hochschule Osnabrück mit Wirkung zum Wintersemester 2019/2020 in Kraft. ²Gleichzeitig tritt die Studienordnung für diesen Studiengang vom 05.07.2017 nach Ablauf der Übergangsfrist außer Kraft.



HOCHSCHULE OSNABRÜCK
UNIVERSITY OF APPLIED SCIENCES

**Studienordnung
für den Bachelorstudiengang
International Management**

Neubekanntmachung

*der Neufassung mit 1. Änderungsordnung ab 01.09.2019, veröffentlicht am 05.07.2018
mit Wirkung zum 01.09.2019*

§ 1

Verweis auf weitere Regelungen

Diese Studienordnung enthält die verbindlichen wesentlichen Regelungen für ein ordnungsgemäßes Studium des Studiengangs International Management in Verbindung mit dem Besonderen Teil der Prüfungsordnung dieses Studiengangs sowie dem Allgemeinen Teil der Prüfungsordnung der Hochschule Osnabrück. Sie legt Aufbau und Inhalt des Studiengangs verbindlich fest, insbesondere die Modulbezeichnungen, deren Semesterlage, die Anzahl der Prüfungsleistungen, die zur Auswahl stehenden Prüfungsarten und die Leistungspunkte.

§ 2

Art und Umfang der Prüfungen

- (1) Art und Anzahl der benoteten und unbenoteten Prüfungsleistungen sowie die zugehörigen Prüfungsanforderungen des ersten Studienabschnitts sind in der Anlage 1 festgelegt.
- (2) Art und Anzahl der benoteten und unbenoteten Prüfungsleistungen sowie die zugehörigen Prüfungsanforderungen des zweiten Studienabschnitts sind in der Anlage 2 festgelegt.

§ 3

Auslandsstudiensemester

¹Für ein Auslandsstudiensemester können je nach Lehrangebot der Partnerhochschule, gemäß Learning Agreement (LA) mehrere Module zusammengefasst und als Paket anerkannt werden. ²Soweit die einzelnen Noten umrechenbar sind, werden bei dieser Vorgehensweise Durchschnittsnoten aus den eingerechneten Teilleistungen gebildet.

§ 4

Übergangsregelung

¹Studierende, die bis zum Sommersemester 2017 immatrikuliert wurden, können nach der bisher gültigen Prüfungs- und Studienordnung bis zum Ablauf des Wintersemesters 2021/2022 ihren Abschluss erwerben. ²Auf Antrag ist ein Wechsel in diese Prüfungs- und Studienordnung möglich, wobei die Prüfungsleistungen nur sukzessive ab dem Wintersemester 2017/2018 nach Studienverlaufsplan angeboten werden. ³Nach Ablauf der Übergangsfrist werden die Studierenden automatisch auf diese Prüfungs- und Studienordnung übertragen. ⁴Für gemäß § 6 NHZG (Niedersächsisches Hochschulzulassungsgesetz) in höhere Fachsemester immatrikulierte Studierende ist diejenige Studien- und Prüfungsordnung gültig, die für Studierende gilt, die sich nach regulärem Studienverlaufsplan der Regelstudienzeit in diesem Fachsemester befinden und kein Antragsrecht wahrgenommen haben.

§ 5
Inkrafttreten

¹Diese Ordnung tritt am Tag nach ihrer Veröffentlichung im Amtsblatt der Hochschule Osnabrück mit Wirkung zum Wintersemester 2019/2020 in Kraft. ²Gleichzeitig tritt die Studienordnung für diesen Studiengang vom 05.07.2017 nach Ablauf der Übergangsfrist außer Kraft.



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UNIVERSITY OF APPLIED SCIENCES

**Anlagen zur Studienordnung
für den Bachelorstudiengang
International Management**

ANLAGEN

Anlage 1: Curriculum Bachelor Programme International Management – Stage 1

Anlage 2: Curriculum Bachelor Programme International Management – Stage 2

Anlage 1 Curriculum Bachelor Programme International Management

Stage 1

Module	Semester / SWS			Credits	Nature and extent of the subject examinations	
	1.	2.	SWS		PL ¹	unb. PL ¹
Principles of Business Management	X		3	5	K2/PFP ⁶	
Microeconomic Theory and Policy	X		4	5	K2/PFP ⁷	
Human Resource Management and Legal Systems	X		2+2	5	HA/K2	
European Law and Taxation Issues	X		2+2	5	HA/K2/R	
Business Mathematics ³	X		4	5	K2/PFP-1 ⁹ / PFP-2 ¹⁰	
Foreign Business Language 2, Level 3 ⁴	X		4	5	PFP ²	
Logistics, Procurement and Production		X	4	5	HA/K2/PFP ⁸	
Financial Management		X	4	5	K2/PFP ⁷ / PFP ¹¹	
Marketing		X	3	5	K2/R/PFP ⁹	
Financial Accounting ⁵		X	4	5	K2	
Statistics		X	4	5	K2	
Information Management		X	4	5	HA/K2/PFP ⁹	
Total sum				60		

All modules are taught in English with the exception of the Foreign Business Language 2.

Legend:

- 1) At the discretion of the examiner.
- 2) The portfolio exam covers 100 points and consists of two written examinations (20 minutes each) and one written examination (15 minutes), one presentation and one oral examination. Each K20 is weighted by 20 points (20 percent). K15 is weighted by 10 points (10 percent). The presentation and the oral exam are weighted by 25 points (25 percent) each. (elements: K20 + K20 + K15 + PR + M; points: 20 + 20 + 10 + 25 + 25).
Portfolio exam for Chinese level 2: The portfolio exam covers 100 points and consists of one written examination (K1), one presentation (PR) and one oral examination (M). The written examination is weighted by 60 points (60 percent). The presentation and the oral examination are weighted by 20 points (20 percent) each.
Portfolio exam for Chinese level 3: The portfolio exam covers 100 points and consists of one written examination (90 minutes) and one presentation (PR). The written examination is weighted by 80 points (80 percent). The presentation is weighted by 20 points (20 percent).
Portfolio exam for Russian level 2:
 PFP-1: The portfolio exam covers 100 points and consists of one written paper (K1) and one oral examination (M). K1 and M are weighted by 50 points (50 percent) each.
 PFP-2: The portfolio exam covers 100 points and consists of one written examination (HA) and one presentation (PR). HA and PR are weighted by 50 points (50 percent) each.
 PFP-3: The portfolio exam covers 100 points and consists of two written examinations (30 minutes each) and two oral examinations (M). Elements are weighted by 25 points (25 percent) each.
Portfolio exam for Russian level 3:
 PFP-1: The portfolio exam covers 100 points and consists of one written paper (K1) and one oral examination (M). K1 and M are weighted by 50 points (50 percent) each.
 PFP-2: The portfolio exam covers 100 points and consists of one written examination (HA) and one presentation (PR). HA and PR are weighted by 50 points (50 percent) each.
Portfolio exam for Spanish level 3:
 The portfolio exam covers 100 points and consists of two written examinations (30 minutes each), one presentation (PR) and one oral examination (M). Each K30 is weighted by 25 points (25 percent). PR is weighted by 30 points (30 percent) and M is weighted by 20 points (20 percent).
- 3) As a rule, students will only be admitted to the module "Business Mathematics" if they have passed either the placement test or the preparatory course mathematics.

- 4) As a rule, students will only be admitted to a level of a foreign language course if they have passed the preceding course level (prerequisite) or if their initial placement test has shown the relevant results. Students can select their foreign business language from the following offer: Chinese, French, Spanish, Russian. International students (i. e. students who have obtained their school leaving certificate or university degree abroad) choose German if they do not have proven study competence (level 4 or B2 CEF) in German by means of one of the internationally recognised language certificates (e. g. by Goethe institute). Other languages can be taken as additional languages if they are necessary for the partner university to study abroad and/or replace the aforementioned on application and subject to approval from the Academic Dean. If Chinese or Russian is chosen, only the modules on level 2 (A2) and 3 (B1) have to be completed (instead of level 3 and 4).
- 5) There are no admission requirements for the module "Financial Accounting".
- 6) The portfolio exam covers 100 points and consists of one report (R) and a one-hour written examination (K1). The presentation and the examination are weighted by 50 points each.
- 7) The portfolio exam covers 120 points and consists of a one-hour written examination (K1) and a final one-hour written examination (K1). Each K1 is weighted by 60 points.
- 8) The portfolio exam covers 100 points and consists of one presentation (PR) and a one-hour written examination (K1). The presentation and the examination are weighted by 50 points each.
- 9) The portfolio exam covers 100 points and consists of one written paper (HA) and a one-hour written examination (K1). The written paper and the examination are weighted by 50 points each.
- 10) The portfolio exam covers 100 points and consist of one written project report (PSC) and a one-hour written examination (K1). The project report and the examination are weighted by 50 points each.
- 11) The portfolio exam covers 120 points and consists of one presentation (PR) and a one-hour written examination (K1). The presentation and the examination are weighted by 60 points each.

HA	written paper
K1	written examination, time allowed: 1 hour
K2	written examination, time allowed: 2 hours
M	oral examination
PR	presentation
PL	graded examination
R	presentation with written report
PSC	written project report
unb. PL	ungraded examination

Anlage 2 Curriculum Bachelor Programme International Management

Stage 2

Module	Semester / SWS					Credits	Nature and extent of the subject examinations	
	3.	4.	5.	6.	SWS		PL ¹	unb. PL ¹
Specialisation Module 1 ²	X				- ⁹	5	please see individual modules	
Elective Module 1 ⁷	X				- ⁹	5	please see individual modules	
Macroeconomic Theory and Policy	X				4	5	K2/PFP ¹²	
Management Tools and Communication and Key Qualifications	X				3+3	10	PFP ¹³	
Foreign Business Language 2, Level 4 ^{5, 6}	X				4	5	PFP ⁴	
Block Seminars ⁸		X			4	5		RT
Elective Abroad		X			- ³	10	- ³	
Specialisation Abroad		X			- ³	15	- ³	
Specialisation Module 2 ²			X		- ⁹	5	please see individual modules	
Specialisation Module 3 ²			X		- ⁹	5	please see individual modules	
Elective Module 2 ⁷			X		- ⁹	5	please see individual modules	
Business Management Project and Communication			X		4+3	10	PFP ¹⁴	
Management Concepts			X		3	5	K2/ PFP-1 ¹⁵ / PFP-2 ¹⁶	
Scientifically reflected Practical Project ¹¹				X	- ¹⁰	18		PBS
Bachelor Dissertation				X	- ¹⁰	12	SAA und KQ	
Total sum						120		

Legend:

- 1) At the discretion of the examiner.
- 2) The specialisation covers three modules with 5 ECTS credits each. Students choose their specialisation from the offer mentioned below. The module "International Economics" is mandatory for students and can either be taken as part of the specialisation or as an elective.
- 3) In accordance with the course offer of the partner university.
- 4) The portfolio exam covers 100 points and consists of two written examinations (20 minutes each) and one written examination (15 minutes), one presentation and one oral examination. Each K20 is weighted by 20 points (20 percent). K15 is weighted by 10 points (10 percent). The presentation and the oral exam are weighted by 25 points (25 percent) each. (elements: K20 + K20 + K15 + PR + M; points: 20 + 20 + 10 + 25 + 25).
Portfolio exam for Chinese level 3: The portfolio exam covers 100 points and consists of one written examination (90 minutes) and one presentation (PR). The written examination is weighted by 80 points (80 percent). The presentation is weighted by 20 points (20 percent).
Portfolio exam for Russian level 3:
 PFP-1: The portfolio exam covers 100 points and consists of one written paper (K1) and one oral examination (M). K1 und M are weighted by 50 points (50 percent) each.
 PFP-2: The portfolio exam covers 100 points and consists of one written examination (HA) and one presentation (PR) HA und PR are weighted by 50 points (50 percent) each.
Portfolio exam for Spanish level 4:

The portfolio exam covers 100 points and consists of two written examinations (30 minutes each), one presentation (PR) and one oral examination (M). Each K30 is weighted by 25 points (25 percent). PR is weighted by 26 points (26 percent) and M is weighted by 24 points (24 percent).

- 5) Once the examination for the module Business Language 2 Level 4 (Chinese level 3 and Russian level 3) has been attempted, this language is automatically deemed to be 'Business Language 2' unless an application to the contrary was submitted prior to the completion of the module. Foreign students have to choose German as their second business language if they do not have proven study competence (level 4) in German by means of one of the internationally recognised language certificates (e. g. by Goethe institute).
- 6) As a rule, students will only be admitted to a level of a foreign language course if they have passed the preceding course level (prerequisite) or if their initial placement test has shown the relevant results.
- 7) Any module on an undergraduate level, i. e. from a Bachelor programme, which is taught in English, graded and in a second stage of a study programme can be taken as elective. The module "International Economics" is mandatory for students and can either be taken as part of the specialisation or as an elective.
- 8) Regular participation in two block seminars at the students' option. At least one block seminar has to be of the kind "international". The regular participation in an international Summer University abroad that is credited with 5 ECTS replaces the participation in two block seminars.
- 9) The number of contact-hours per week varies.
- 10) The number of contact-hour per week varies according to the individual consultation per student.
- 11) The „Scientifically reflected Practical Project“ is a compulsory internship with duration of 12 weeks.
- 12) The portfolio exam covers 100 points and consists of a one-hour written examination (K1) and a final one-hour written examination (K1). Each K1 is weighted by 50 points.
- 13) The portfolio exam covers 100 points and consists of one written paper (HA) and a one-hour written examination (K1). The presentation and the examination are weighted by 50 points each.
- 14) The portfolio exam covers 100 points and consists of one written project report (PSC) and one presentation with written report (R). PSC is weighted by 40 points and R is weighted by 60 points.
- 15) The portfolio exam covers 100 points and consists of one report (R) and a one-hour written examination (K1). The report and the examination are weighted by 50 points.
- 16) The portfolio exam covers 100 points and consists of one presentation (PR) and a one-hour written examination (K1). The presentation and the examination are weighted by 50 points each.

EA	experimental exercise
HA	written paper
K1	written examination, time allowed: 1 hour
K2	written examination, time allowed: 2 hours
PR	presentation
PBS	Written practice report
PSC	written project report
PL	graded examination
R	presentation with written report
RT	regular participation
SAA und KQ	dissertation and colloquium
unb. PL	ungraded examination

Organisation of Semester 4 (semester abroad):

As a rule, semester 4 is scheduled as the foreign study semester and is compulsory for both German students and students who have obtained their higher education entry qualification in Germany and foreign students respectively. Level 4 of the language of instruction at the chosen foreign university has to be completed as an admission requirement. Foreign students may be allowed to spend this semester at Hochschule Osnabrück if a substantiated application to that effect is submitted and if they prove to be sufficiently competent in German.

During their foreign study semester at a partner university, students need to select modules with a credit point value to the equivalent of 25 ECTS. 15 ECTS cover the specialisation abroad consisting of advanced modules of a special field and according to the course offer of the respective university. Another 10 ECTS are covered through electives with an international dimension. Both choices are made at the discretion of the student and are then to be agreed with the Faculty and fixed in a Learning Agreement. At least 20 ECTS credits have to be obtained abroad for the study semester abroad being evaluated as passed.

Students completing their foreign study semester at HS Osnabrück (see above) have to complete their specialisation covering 15 ECTS as well as electives totalling 10 ECTS.

Exceptions to above regulations may be granted by the Dean of Studies.

Optional Offer of Specialisations under the Bachelor Programme International Management

Please note: Students can select from the modules offered in the respective semester according to their curriculum. The Faculty of Business Management and Social Sciences cannot guarantee that *each* module will be offered in every semester.

Specialisation**: Title	Module 1 5 ECTS	Module 2 5 ECTS	Module 3 5 ECTS
International Management	Students select any THREE modules from the catalogue for the specialisations/electives for this study programme		
SWS	Total SWS depending on students' selection		
Type of examination	Depending on students' selection		
Cultural Management	Cultural Management	International Economics	Advanced English Business Conversation and Negotiation (CEF C1/C2)
SWS	3 SWS	4 SWS	2+2 SWS
Type of examination	K2/PFP-1 ¹ /PFP-2 ²	K2/PFP ³	PFP ⁴
Finance and Control	Management Accounting	Corporate Finance	End-User Computing
SWS	4 SWS	4 SWS	4 SWS
Type of examination	K2	K2/PFP ⁷ /PFP ⁸	HA/K2/PFP ⁶
Human Resource and Cultural Management	International Human Resource Management	Cultural Management	Advanced Business Conversation/Negotiation in English (CEF C1/C2)
SWS	4 SWS	3 SWS	2+2 SWS
Type of examination	HA/K2/PFP ⁵	K2/ PFP-1 ¹ /PFP-2 ²	PFP ⁴
International Economics	International Economics* ⁱ	Current Issues in the Global Economy	Enterprise and Globalisation
„SWS“	4 SWS	3 SWS	3 SWS
Type of examination	K2/PFP ³	HA/K2/PFP ⁵	HA/K2/PFP ⁵
International Logistics	International Logistics	Procurement and Production Logistics	Logistics Management
SWS	3 SWS	4 SWS	3 SWS
Type of examination	HA/K2/PFP ⁹	HA/K2/PFP ⁹	HA/K2/PFP ⁹
Marketing and Cultural Management	Global Marketing Management	Cultural Management	Advanced English Business Conversation and Negotiation (CEF C1/C2)
SWS	3 SWS	3 SWS	2+2 SWS
Type of examination	K2/ PFP ⁵	K2/PFP-1 ¹ /PFP-2 ²	PFP ⁴
International Events	The International Event Market	Global Marketing Management	Cultural Management
SWS	3 SWS	3 SWS	3 SWS
Type of examination	HA/R/PFP ⁶	K2/PFP ⁵	K2/PFP-1 ¹ /PFP-2 ²

* The module "International Economics" is mandatory for all students and has to be taken either as part of the specialisation or as one of the two electives.

** Further specialisations will be added if relevant modules are developed.

- 1) The portfolio exam covers 100 points and consists of one report (R) and a one-hour written examination (K1). The presentation and the examination are weighted by 50 points each.
- 2) The portfolio exam covers 100 points and consists of an experimental exercise (EA) and a one-hour written examination (K1). EA and K1 are weighted by 50 points each.

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- 3) The portfolio exam consists of 100 points and consists of a one-hour written examination (K1) and a final one-hour written examination (K1). Each K1 is weighted by 50 points.
 - 4) The portfolio exam covers 100 points and consists of two written examinations (20 minutes each) and one written examination (15 minutes), one presentation and an oral examination. Each K20 is weighted by 20 points (20 percent). K15 is weighted by 10 points (10 percent). The presentation and the oral exam are weighted by 25 points (25 percent) each.
(elements: K20 + K20 + K15 + PR + M; points: 20 + 20 + 10 + 25 + 25).
 - 5) The portfolio exam covers 100 points and includes one written paper (HA) and a one-hour written examination (K1). The presentation and the examination are weighted by 50 points each.
 - 6) The portfolio exam covers 100 points and includes one written paper (HA) and one presentation (PR). HA is weighted by 70 points and PR is weighted by 30 points.
 - 7) The portfolio exam covers 120 points and consists of one presentation (PR) and a one-hour written examination (K1). The presentation and the examination are weighted by 60 points each.
 - 8) The portfolio exam covers 120 points and consists of a one-hour written examination (K1) and a final one-hour written examination (K1). Each K1 is weighted by 60 points.
 - 9) The portfolio exam covers 100 points and consists of one presentation (PR) and a one-hour written examination (K1). The presentation and the examination are weighted by 50 points each.